



# ADVANCED TQM WORKSHOP

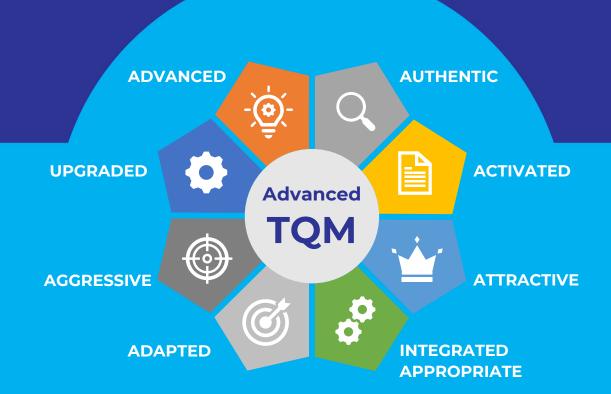
Hybrid Mode (12th EDITION)

#### **Dates:**

January 15-17, 2024 (Physical)

February 3, 2024 & February 17, 2024 (Virtual)

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# Program Details



#### **PURPOSE**

To build organizational capabilities to meet aggressive long term business goals with focus on customer in a challenging environment.



#### **OBJECTIVES**

Participants to learn about the latest advances in TQM methods and its application in diverse businesses for gaining competitive advantage with effective utilization of TQM principles & Methods cutting across various functions in the entire value chain providing distinctive / attractive value to the customer while achieving accelerated business results.



#### **PARTICIPANTS**

Recommend cross functional team of adaptive managers and engineers at senior and middle management level under the leadership of one of the top executives to attend for most impact. Participants will be issued attendance certificate duly signed by **Dr. Noriaki Kano** at the end of each phase.



#### **METHOD**

The program is designed on the basis of development of theory and concepts by Dr. Noriaki Kano (KQRO) and its application in various organizations in multiple countries thereby developing advanced methods duly proven over time through collaborative effort of KQRO and participating organizations in joint research projects. Dr. Kano will share the advanced concepts and methods with examples from various organizations that participated in this research.



#### Dates:

Hybrid workshop of 5 days duration i.e. January 15-17 (Physical); February 3 (Virtual - Saturday), February 17 (Virtual - Saturday) 2024.

**Venue (Physical Session) :** Crowne Plaza Today Gurgaon, Sector 29, National Highway-8, Gurgaon – 122001, New Delhi(NCR), India; Telephone: 0124 4534000

Opportunity to learn directly from **Dr. Noriaki Kano** one of the prominent Quality Guru in the world.



# Program Schedule



|                          |                       | 12th A-TQM                | Session by Dr. Noria                                    | ki Kano January /  | February2024: Work   | shop Structure  |   |
|--------------------------|-----------------------|---------------------------|---|--------------------|--|---|---|
| Time (hrs)<br>India Time | Time (hrs) Japan Time | Session Time<br>(Minutes) | 15-Jan-24   | 16-Jan-24          | 17-Jan-24  | 03-Feb-24   | 17-Feb-24   |
|                          |                       | Mode of<br>Training       | Physical (Gurgaon)                                      | Physical (Gurgaon) | Physical (Gurgaon)   | Online  | Online  |
| 0830-1030                | 1200-1400             | 120                       | TQM and Business<br>A and J Decision<br>Sweating Theory | Task achieving OC  | TQM Vehicles:<br>Policy Management (PM)<br>Daily Management (DM)<br>QC Circles | Quality in New Product Development (NPD) -Voice of customer (VOC), product specifications and process parameters -QFD -Flow chart for NPD: Prodcut plan, development and design process with DR gates | Quality in Service<br>Industry and service<br>functions |
| 1030-1100                | 1400-1430             | 30                        | Tea Break In India and Lunch Break for Japan            |                    |  |   |   |
| 1100-1300                | 1430-1630             | 120                       | Basic concepts and<br>Principles of TQM                 | <b>*</b> ',        | Kano Model:<br>Attractive Quality Creation                                     | -Problem solving in NPD<br>-T type Matrix   | Quality in Marketing &<br>Sales                         |
| 1300-1400                | 1630-1730             | 60                        | Lunch Break for India                                   |                    |  |   |   |
| 1400-1500                | 1730-1830             | 60                        | Q/A Session   | Q/A Session        | Q/A Session  | Quality In Projects<br>Q/A Session  | Q/A Session   |
| 1500-1520                | 1830-1850             | 20                        | Tea Break In India and Lunch Break for Japan            |                    |  |   |   |
| 1520-1645                | 1850-2015             | 85                        | IU/A DV IUMI  | QAM<br>Q/A by TQMI | Deming Prize Challenge as a catalyst for business goals by TQM<br>Q/A by TQMI  | Experience sharing by TQMI  | Experience sharing by TQMI Clients                      |
| 1645-1700                | 2015-2030             | 15                        | Open Discussions, Q&A, feedback and close               |                    |  |   |   |

• The professional fee for workshop scheduled will be as follows:



- Day 1: Session for Senior Leadership Team (Rs. 35,000) per participant (15 January, 2024)
- Day 1-5: Rs. 1,25,000 (1.25 Lakhs) (15-17 January and February 3 & 17, 2024)
- Goods & Services Tax (GSTIN) as per GOI regulations will be charged extra. Current rate is **18%**.
- The fee covers lecture fee, course material expenses and expenses for travel to the plant visit.







## DR. NORIAKI KANO

- Honorary Chairperson, Asian Network for Quality (ANQ)
- Prof. Emeritus, Tokyo University of Science Honorary
- Founder of Kano Quality Research Organization (KQRO)
- Member International Academy for Quality (IAQ) Honorary
- Member American Society for Quality (ASQ)
- Honorary Member and Principal Counselor Indian Society for Quality (ISQ)
- Board Director, JUSE

**Dr. Noriaki Kano** has been a prominent leader in the world on Quality management for many decades. Creator of Attractive Quality Creation (Kano Model) as well as Task Achieving QC Story. International speaker and educator at universities, international and national quality societies including ASQ, European Organization for Quality (EOQ) and JUSE, and firms in nearly 50 countries.

## Awards in his name:

Ishikawa-Kano Award was established by ANQ (2010), and Kano Quality Award was established by Technological Promotion Association (TPA, Thailand) in (2009).

## Awards to Dr. Kano:

Recipient of the Deming Prize for Individuals (1997), Honorary Member by JSQC (2010), Distinguished Service Medal by ASQ (2009), EOQ George Borel Medal for International achievements in 2016; EL Grant Medal by ASQ (2006), E. Jack Lancaster Medal by ASQ (2002), Deming Lecturer by ASA (1997), ISQ Dronacharya Award (2008).

## → Former:

- Board Director, Komatsu Ltd.,
- Corporate Auditor of Sekisui Chemical Ltd. (2003-09)
- Board Director, HIDA (former name AOTS)
- Chair of Deming Application Prize Subcommittee (2004-07); Chair Professor, Honorary Doctor, Chungyuan Christian University (Taiwan) (2006-12); Advisory Professor, Tongji University (Shanghai, China) (2006-09)

Published over 300 papers and books including Attractive Quality (Kano Method / Kano Model), Guide to TQM in Service Industries (English) and Way to Breakthrough and Creation (in Japanese).







## MR. JANAK MEHTA

- Chairman & Managing Director of TQM International Pvt Ltd. since 2002
- Honorary Member and Past President International Academy for Quality
- Honorary Director and Past Chairperson Asian Network for Quality
- Chairman Intangles Lab Pvt. Ltd. since 2017 ww.intangles.com
- Supported 16 companies in their journey of Deming Prize.

#### Awards to Mr. Janak Mehta:

- Deming Prize In 2012 by Deming Prize Committee JUSE, Japan First Indian to get this recognition.
- Lancaster Medal in 2012 by American Society for Quality (ASQ) First Indian
- Harington -Ishikawa Award by Asia Pacific Quality Organization (APQO) in 2015 in Shanghai
- IAQ Founders Medal by International Academy for Quality in 2018.



## MR. ANIL SACHDEV

- President TQM International Pvt. Ltd.
- Board Member Asian Network for Quality
- Academician 'International Academy for Quality (IAQ)
- Honorary Secretary Indian Society for Quality (ISQ)

## **Expertise:**

A motivated and committed Business leader with a proven ability to guide leadership team on business transformation using approaches like TQM and Lean Six Sigma. Has led several transformational projects in last 2 decades with proven results.

## Experience across various sectors like:

- Manufacturing, Discreet Manufacturing, Petrochemical industry, metals and food processing
- Services, Financial services, IT and IT Enabled Software and healthcare
- Across all functions
- Covering multinationals and Indian companies from large, medium and small sectors, both in India and overseas.

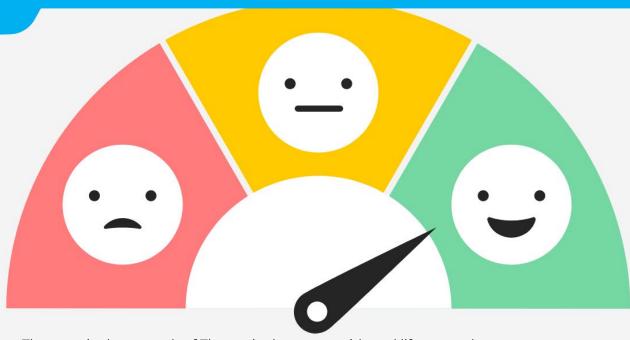
Overall Experience: 40 Years | Consulting Experience: 31 Years





## Participants Feedback of A-TQM Past Sessions

Based on the feedback received from the participants at the last 2 seminars new application case studies have been developed that are easy to understand while showing how to apply. These will provide great value.



- The practical approach of Theoretical concept with real life examples.
- Simple course material which clarified and refreshed the concepts of TQM
- Exposure to advanced concepts in TQM, understanding the history and evolution of TQM four student module.
- Going from basics and its interlinkage with practical & business examples was a
- great learning
- Explanation of Dr. Kano on TQM practices, Teaching of Mr. Janak Mehta &
- Mr. Anil Sachdev
- Birds eye view / Worm eye view / QC Circles / Boat Model / DWM / Policy management
- were well covered
- It was indeed a great feeling to get an opportunity to learn directly from Dr. N. Kano. The flow was really good and gave great insight.
- It was a new concept for me as I belong to the marketing communication & experience. The fact that the processes/approaches explained can be applied across function is clear & more understood now.
- The simple and lucid manner in which Dr. Kano explained / clarified certain basic elements of TQM, QA & improvements was indeed admirable.
- Objective of the program was to understand the relevance of TQM in business and it helped making it important and then application of Policy Management & Daily Management.
- Course content was very good, and Dr. Kano taught from very basic level, right from evolution of the concept to the application. It encompassed all important topics well. QA matrix, QFD, Kano model, Butterfly model, NPD, improvement management. Anil Sachdev's session was good, practical and the touched all critical points.
- Entire experience of having a dialogue with Dr. Kano was fascinating. Also, irrespective of the industry/domain all the companies following TQM have a very similar set of principles









#### **About KQRO:**

#### Kano Quality Research Office (KQRO):

KQRO promoted by Dr. Noriaki Kano conducts research in the field of quality management theory and application in diverse organizations.

Its purpose is to contribute towards improvement in operations of an organization in terms of quality, safety, cost, productivity, and morale through continual improvement of its products/services and processes using principles, concepts, methods, and tools of quality management for the benefit of its customers and the society.

#### **About TQMI:**

Started in 1992 TQMI has become one of the leading solutions providers for business performance enhancement using various approaches. Building on the initial thrust on customer delight through quality to enhance market share, TQMI has helped its clients in reducing cost while improving productivity, timely delivery, safety, and environment. TQMI has a success rate of better than 85% in the successful completion of its projects with 200+ clients including many of the top 100+ companies in India and the Middle East.

TQMI is focused on continual innovation in developing and adopting new approaches to meet the needs of our clients. In this spirit, TQMI has developed capabilities to use information and communication technologies to use analytics, IoT, AI, and Machine Learning for our clients' journey towards Industry 4.0.



# KQRO and TQMI Agreement for Cooperation – To enhance competitiveness of Indian industry and contribute towards "Make In India and Create in India".

Kano Quality Research Office (KQRO) and TQM International Pvt. Ltd. (TQMI) have agreed to cooperate to bring the Advanced Total Quality Management theory and application as researched by KQRO for the benefit of Indian companies to enhance their competitiveness beyond what they have achieved through conventional TQM approaches. To realise India's dream of "Make In India and Create in India" for generating employment, organizations in India, need is to develop and adapt new quality methods and tools that are relevant for India. This requires joint application research.

KQRO is desirous of extending support to business organizations in India by conducting joint research projects through TQMI.



Ms. Neeta Bhat

**Head – Business Development** 

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